

For Immediate Release



PopWare Announces Alliance Agreement with MRO Software™

Alliance Enhances Strategic Asset Management Capabilities

July 19, 2004 (Hamilton, ON) – PopWare Inc. a leading provider of asset management software and services today announced it has joined MRO Software’s Alliance Partner Program. With this announcement, PopWare has entered into a structured relationship with MRO Software and will provide implementation and technical services as well as complementary applications for MRO Software’s MAXIMO® Strategic Asset Management solution.

“We are very excited about the next phase of our relationship and believe it will be a win-win situation for PopWare, MRO Software, and its customers,” said Mike Popovic, President of PopWare. “This agreement will allow us to leverage our deep domain knowledge to provide products and services that will help customers get the most value from their MAXIMO implementation.”

Founded in 1997, PopWare has become a leading supplier of asset management software and services to many of the world’s capital-intensive organizations through its unique ability to combine its expertise with enabling technologies to deliver innovative solutions. These solutions help streamline work management, inventory and purchasing business processes in order enable people across all aspects of the extended enterprise for greater asset management agility.

“We are in complete alignment with MRO Software’s technology vision and understand how to leverage MAXIMO J2EE component-based web architecture to deliver competitive advantage and business value to customers, ” said Surinder Puri, PopWare’s Director of Major Accounts and responsible for the MRO partnership. “PopWare was an early innovator in web-based architecture and has embraced it as an enabling technology to deliver a rich portfolio of scalable and robust applications that complement and enhance MAXIMO by automating critical business processes.”

“This alliance agreement will allow us to work more closely with PopWare’s professional and knowledgeable organization,” said Mark Hagan, Alliance Director, MRO Software. “Their ability to effectively deploy a wide spectrum of value-add products and services will benefit our customers by recognizing additional value from their MAXIMO implementation in the shortest possible timeframe.”

MRO Software is a global company based in Bedford, Mass., with approximately 900 employees, 10,000 customers and more than 260,000 end-users. The company's asset management solutions allow customers to manage the complete lifecycle of strategic assets including: planning, procurement, deployment, tracking, maintenance and retirement. Using MRO Software's solutions customers improve production reliability, labor efficiency, material optimization, software license compliance, lease management, warranty and service management and provisioning across the asset base.

About PopWare:

PopWare is a leading provider of software and services that optimize work management, inventory and purchasing business processes for capital-intensive organizations. PopWare’s solutions and services improve the efficiency and effectiveness of personnel by enhancing asset management capabilities to maximize their Return on Investment (ROI). For more information, please visit www.pop-ware.com.

MAXIMO® and MAXIMO MainControl® are registered trademarks, and MRO Software™ is a trademark, of MRO Software, Inc.

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